

**Bi-State Drug and Alcohol Testing Consortium
2017 Potential Bidder Questions
June 21, 2017**

****Please note that the deadline for ALL proposals has been extended from Monday, July 10, 2017 to Wednesday, July 19, 2017. All proposals are due to Bi-State Regional Commission offices, Room 302, no later than 4:00 p.m. on Wednesday, July 19, 2017.***

1. Question: Do you have a general idea on the volume of drug screens and breath alcohol tests conducted on average per year.

Answer: The B-State Drug and Alcohol Consortium has approximately 735 members in the Federal Motor Carrier Safety Administration (FMCSA) Pool and approximately 175 in the Federal Transit Authority (FTA) Pool. We are required to drug test 25% of both pools for drug testing and 10% of both pools for blood alcohol tests. We have internally raised the percentages to 30% and 15% for both pools to ensure that the required percentage is met. Random draws are selected each month, so the necessary percentages are dispersed through draws throughout the entire year.

2. Question: Who is your TPA (Third Party Administrator)?

Answer: Genesis Occupational Health.

3. Question: What laboratory is being used for screening/confirmations?

Answer: Clinical Reference Laboratory in Shawnee Mission, Kansas.

4. Question: When will the answers to questions be posted?

Answer: Answers to questions will be posted within two business at the following link: <http://bistateonline.org/2012-11-14-00-34-51/drug-alcohol-testing-consortium>

5. Question: What is your current pricing?

Answer:

- DOT Urine: Year 1 and Year 2 - \$37.00 and Year 3 - \$38.00
- Non-DOT Urine: Year 1 and Year 2 - \$37.00 and Year 3 - \$38.00
- Breath Alcohol: Year 1 and Year 2 - \$30.00 and Year 3 - \$31.00
- Please provide the vendor providing your on-site services. Genesis Occupational Health

6. Question: Please provide the list of your current collection sites/clinics?

Answer: In network collection sites currently consist of Genesis Occupational Health in Davenport, IA and Genesis Occupational Health in Moline, IL. Out of network collection sites/clinics includes Unity Point/Trinity in Muscatine, IA, Kewanee Hospital in Kewanee, IL, and Hammond Henry Hospital in Geneseo, IL. All of our Bi-State Drug and Alcohol Consortium members are within 20 miles of a collection site/clinic.

7. Question: Is there any major concerns with your current provider?

Answer: No, it is the end of our contract period and we are soliciting for updated market rate prices and services from potential providers.

8. Question: What is the reason for the RFP?

Answer: Similar to the response above, it is the end of our contract period and we are soliciting for updated market rate prices and services from potential providers.

9. Question: Are the terms and conditions negotiable?

Answer: The terms and conditions are not negotiable.

10. Question: Can we get an extension on the deadline and move it to July 17, 2017?

Answer: The Bi-State Drug and Alcohol Consortium made an internal decision to extend the deadline date for ALL proposals to Wednesday, July 19, 2017. All proposals are now due to Bi-State Regional Commission offices, Room 302, no later than 4:00 p.m. on the **new extended deadline of Wednesday, July 19, 2017.**